



# Welcome to TEAM BOMBSHELL BEAUTIES!

*Hello Beautiful,*



In 2016, I signed up for SeneGence to receive a discount on the incredible products (I tried LipSense and, naturally, was hooked!). Fast forward about three years, my passion for sharing our products is greater than ever!

When I realized the magic of our products PLUS the incredible opportunity, I decided to work the business and see where I could take it! I now have an incredible team of over 150 women whom I adore working with, a car paid for by SeneGence, earned vacations, and an entirely new attitude about being a network marketing business owner.



I am so excited for you, because what you have in front of you is an opportunity. And, like me, you probably can't even imagine what starting a successful SeneGence business could do for you!

By simply loving the products, sharing them and sharing the opportunity to join our incredible community of lady bosses, you are able to make a significant income, earn amazing perks and have a ton of fun doing it. What will you do with this opportunity?



My best piece of advice is to DIVE IN. Commit to actually giving yourself a **chance** to learn new skills, push yourself and pursue a goal that you have. There is so much to gain from committing to the process of becoming a business owner; confidence, business skills, financial benefits and so much more.

This packet was designed to help you get started. Check out each page and the various worksheets for simple ways to get going.

Welcome to the team, doll! Remember that you are in business for yourself, but never by yourself! Feel free to contact me with questions!

Let's do this.  
**Tanni Alexander**

Sapphire Monarch  
Distributor #178867  
beautybytauni@gmail.com  
208-308-6109



**Right Now!**

Be sure to join the **Team Bombshell Beauties Facebook group!** Ask your sponsor to add you or reach out to me if you can't find it!

This is our team's **community.** A place to learn, be informed, ask questions, seek advice & get support!



# BOMBSHELLS

Together we're Stronger.

■ FAMILY

■ FRIENDSHIPS

■ TEAMWORK



*Hello Beautiful.*

Welcome to Tauni's Bomshell Beauties! In 2016, I signed up for SeneGence to receive a discount on the incredible products (I tried LipSense and, naturally, was hooked!). Fast forward about three years, my passion for sharing our products is greater than ever!

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# Team Bombshell Beauties

## NEW DISTRIBUTOR CHECKLIST

WELCOME! I know...starting a new business is exciting and overwhelming all at once - but don't worry! I've got you covered and have put together awesome resources to help you launch your business, help you learn and create a successful and sustainable business that works for **you!** Print this list to help you get started!

### HERE ARE SOME THINGS TO DO IN YOUR FIRST 30 DAYS THAT WILL HELP YOU START STRONG!

- Download the SENEDOTS app!** This is a getting started course created by SeneGence! Set aside a few minutes a day, even just before bed, to complete 1 of the units a day until finished! You'll learn most about the business there. This packet has some neat additional tips and worksheets
- Go through your New Distributor Kit** you'll receive in the mail from SeneGence! There is a lot of great information that will help familiarize you with the company. Don't skip this! Also, start reading Million Dollar Lips!
- Review the beauty book!** You'll be AMAZED at all of the products we offer. Make a wish list of all the products you'd like to start using yourself. You can earn MOST of them *free* with the Fast Start program!
- Get together with your sponsor** (upline) after you look through your New Distributor Kit & through the Beauty Book (our catalog) so you can ask her any questions you have!
- Schedule your in-person launch party** (should be held within your first couple of weeks) - ask your upline what works for her so she can be there to support you. Don't wait!
- Spend 30 Minutes Exploring the Back Office** - It is full of information, tools, materials. Get to know it! To login to your back office, go to [www.SeneGence.com](http://www.SeneGence.com) and click Distributor Login. Cruise around!
- Order a Distributor Kit!** All of them have amazing tools, products & more. PLUS it's the CHEAPEST you'll ever get at up to 65% off. If you want to start off prepared and with everything you need, go for the Fast Start Kit - **worth it!** More info on Page 5.
- Write down your why.** (page 6) What would being successful in this business mean to you? Who would it affect? What will drive you? Put it somewhere you can see it *daily*.
- Make a list of 100 people** you know who may like Long Lasting Cosmetics, Skincare or an opportunity to make money. See pages 7-8 for help with this!
- Schedule Weekly or Bi-Weekly Accountability Calls** with your upline to help support each other's efforts
- Setup your SeneSite!** You get 30 days free! Login to the back office, click SeneSite, then SeneSite Setup Instructions.
- Review the Fast Start and Jump Start programs** and take advantage of both! They're an amazing opportunity to get *FREE* product & *more profit* in your first 90 days! See Page 5.
- Put a reminder in your planner** or phone to order 1000pv by your 30th day, 1000 more by your 60th day & 1000 more by your 90th day so you don't miss the chance at \$1200 in free product!

### FAST START BONUS TRACKER

- 30 Day Fast Start** Deadline: \_\_\_\_\_
- 60 Day Fast Start** Deadline: \_\_\_\_\_
- 90 Day Fast Start** Deadline: \_\_\_\_\_

- Find a training** to attend. Check the SeneGence Event calendar in your back office or ask your upline when the next local one is. SO important!
- Setup a way to accept card payments** and send invoices. If you ask your upline for a link to join *square*, you will get \$1000 free processing! (other options: Venmo, PayPal, etc.)
- DON'T WAIT TO SHARE!** Contact your family and friends and share your excitement for your new business! See Page 9 for tips on what to say.
- Wear your STRIPES!** Every. Single Day. Wear stripes of LipSense and our other smear proof products daily! They are an excellent conversation starter. Carry beauty books (order in back office) and when someone notices your stripes, show them how they don't come off and offer them a catalog! **Pro Tip:** ask for their number to text them a digital catalog. Then you have their # to follow up to book a party so they can get free stuff!
- Find a friend to join you in business!** If you and her both order at least 300pv in **your** first 30 days, you'll earn the SeneSharing pin **and** have someone to learn and grow with!

# Team Bombshell Beauties

## RESOURCES

MAKE SURE YOU TAP INTO THESE TO STAY INFORMED & CONNECTED



### WEEKLY SENTIMENTS

This is a newsletter you get every week from SeneGence. It has upcoming trainings, new product info, tips & so much more.

**TIP:** Add [senegence@senegence.com](mailto:senegence@senegence.com) to your address book & mark as VIP so you get a notification when you receive an email from them!



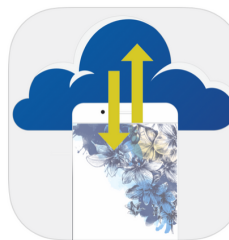
### SENEGENCE DOTS APP

Online Training System will provide training, covering all aspects including onboarding, basic Distributor training, Product Knowledge, Compliance, Personal Development, Programs and Incentives and Advanced Leadership training. Find on your phone's app store!



### SENEGENCE NEWS FACEBOOK

Join the SeneGence Distributor News - USA Facebook group. Turn on notifications for this group. Another way to receive announcements!



### SENEBIZ APP

With the SeneBiz app, you'll have a vast array of marketing materials like videos, images, and more all right at your fingertips! The compelling tools, makes growing your business simpler than ever. Hop in and join the convo!

## SENEGENCE WEEKLY WEBINARS

FOR ALL WEBINARS, DOWNLOAD THE BLUEJEANS APP. THE LINK FOR EACH WEBINAR IS IN THE SENTIMENTS NEWSLETTER SENT TO YOUR EMAIL EVERY MONDAY FROM SENEGENCE.

### Motivational Morin' Up Monday



EVERY MONDAY  
6pm PT | 8pm CT | 9pm ET

Join us every Monday with VP of Personal Development Leslie Boyd-Bradley for advice on how to move your business forward! Leslie will leave you feeling energized, excited and full of ideas to start your week off right!

### Happy Hour Webinar



EVERY TUESDAY  
6pm PT | 8pm CT | 9pm ET

join SeneGence Corporate staff & trainers live for a "Happy Hour" Webinar call discussing pertinent and timely training topics and marketing strategies.

### Glamour Clinic



EVERY 1ST & 3RD WEDNESDAY  
6pm PT | 8pm CT | 9pm ET

Join a guest SeneGence makeup artist for a virtual Glamour Clinic and interactive glamour training. Each week, you'll receive a different set of tips to try on yourself and pass along to customers!

### Virtual Business Training



EVERY THURSDAY  
6pm PT | 8pm CT | 9pm ET

join guest leaders & SeneGence Corporate staff to learn strategies to enhance all areas of your business.

★ **CHECK SENTIMENTS FOR SPECIFIC DETAILS ON EACH WEBINAR'S TOPIC. TIP: PUT WEEKLY REMINDER IN YOUR PHONE FOR EACH OF THESE SO YOU DON'T MISS OUT!**



# Team Bombshell Beauties

## ORDERING GUIDE

**WE WANT YOU TO GET THE BIGGEST BANG FOR YOUR BUCK, ALWAYS!**  
 THIS MEANS PAYING EXTRA ATTENTION TO YOUR SHOPPING CART WHEN PLACING AN ORDER.  
 YOU GET A SPECIAL DISCOUNT IN YOUR FIRST 90 DAYS SO HERE IS THE PRICING STRUCTURE  
 BEFORE AND AFTER 90 DAYS.

**WHAT IS PV? PV = POINT VALUE FOR THE PRODUCT 1 PV = \$2 RETAIL**  
**EXAMPLES: A 300PV ORDER HAS \$600 RETAIL VALUE**

### DISCOUNT STRUCTURE - FIRST 90 DAYS

1-99 PV	20%
100-299 PV	30%
300-749 PV	50%
750+ PV	50%

### DISCOUNT STRUCTURE - AFTER 90 DAYS

1-99 PV	20%
100-299 PV	30%
300-749 PV	40%
750+ PV	50%

**FREE SHIPPING FOR ALL ORDERS 350PV+**

## DON'T PAY MORE FOR LESS PRODUCT!

IT IS OFTEN THE CASE THAT YOU COULD PAY LESS MONEY FOR MORE PRODUCT BY ADDING A COUPLE THINGS TO YOUR CART AND REACHING THE NEXT DISCOUNT LEVEL.

HERE IS AN EXAMPLE WHERE YOU WOULD BE PAYING MORE FOR LESS PRODUCTS IN YOUR FIRST 90 DAYS:

### 280 PV ORDER

Save \$56.00 on items in your cart by adding 20 PV to reach the next discount level (40%)

Qty	Item #	Description	PV	Total PV	Unit Price (USD)	Total Price (USD)
28	1510A	Glossy Gloss	10	280	\$20.00	\$560.00
0	MKS4003	Free New Distributor Kit! New Distributor Kit (Change) Promotional Item *	0	0	<del>\$66.66</del>	\$0.00

Empty Cart

\* Tax and Shipping may apply for promotional items.

SeneBucks Balance: \$0.00

Current Order PV	280	Retail Total:	\$560.00
Month to Date PV	0	Discount Level (30%)	-\$168.00
PV needed for next discount	20	Subtotal	USD \$392.00

Continue Shopping **Checkout**

### 300 PV ORDER

Qty	Item #	Description	PV	Total PV	Unit Price (USD)	Total Price (USD)
30	1510A	Glossy Gloss	10	300	\$20.00	\$600.00
0	MKS4003	Free New Distributor Kit! New Distributor Kit (Change) Promotional Item *	0	0	<del>\$66.66</del>	\$0.00

Empty Cart

\* Tax and Shipping may apply for promotional items.

SeneBucks Balance: \$0.00

Current Order PV	300	Retail Total:	\$600.00
Month to Date PV	0	Discount Level (50%)	-\$300.00
50% discount reached		Subtotal	USD \$300.00

Continue Shopping **Checkout**

**YOU PAY \$92 LESS BY ADDING 2 MORE GLOSSES TO THE CART!**

# Team Bombshell Beauties

## BONUSES AVAILABLE IN YOUR FIRST 90 DAYS

### 1. JUMP START BONUS

YOU ARE ELIGIBLE TO RECEIVE 50% DISCOUNT ON ALL PERSONAL PRODUCT ORDERS\* OF 300 PV (\$600 USD RETAIL) OR MORE, FOR 90 DAYS, STARTING ON THE DAY YOU JOIN SENEENCE®.

NEW DISTRIBUTOR PROMOTION QUALIFICATION IS BASED ON A ROLLING 90 DAY PERIOD STARTING ON YOUR SIGN-UP DATE.

Example \$300 order as a Customer...






Example of a \$300 order as a Distributor...



### 2. FAST START BONUS

GET YOUR BUSINESS OFF ON A PROFITABLE PATH IN YOUR FIRST 90 DAYS! BUILD UP YOUR BUSINESS, AND EARN VALUABLE PRODUCT SETS FOR PERSONAL USE OR DEMONSTRATION.

RECEIVE OVER \$1,200 IN FREE PRODUCTS!

 <b>30 DAYS</b> Within first 30 days or sooner, place 1000 PV+ and receive: SeneDerm Basic Skin Care & Body Care Collection Valued at over \$350 <small>CHOOSE YOUR FORMULA:</small>	 <b>60 DAYS</b> Additional 30 days (60 or sooner), place 1000 PV+. Place another 1000 PV (achieve 2000 PV total) and receive: Anti Aging Product Collection Valued at over \$400	 <b>90 DAYS</b> Additional 30 days (90 or sooner), place 1000PV+. Place another 1000 PV (achieve 3000 PV total) and receive: SeneDerm Solutions Product Collection Valued at over \$450
--	---	--

### 3. DISTRIBUTOR PACKS - AMAZING DEALS! SAVE UP TO 65%

YOU HAVE TO THE END OF THE MONTH AFTER YOU SIGNED UP TO PURCHASE! I.E. IF YOU SIGNED UP IN APRIL, YOUR LAST DAY WOULD BE MAY 30

#### Qualified Distributor PACK

\$345 USD (\$830 value)

SAVE Over 50%

#### Significant SeneSeller PACK

\$795 USD (\$1,830 value)

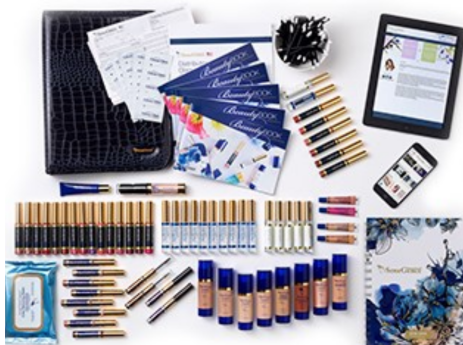
SAVE Over 55%

#### FAST START PACK

\$1,195 USD (\$3,500 value)

SAVE Over 65%

Best Value!



I HIGHLY RECOMMEND THESE. NOT ONLY ARE YOU SAVING A LOT OF \$, BUT YOU WILL BE EQUIPPED WITH PRODUCT TO DEMO AND PRODUCT TO SELL TO EARN BACK YOUR INVESTMENT ON THE PACK! EVERYTHING YOU NEED TO START SHARING AND EARNING!



# Team Bombshell Beauties

## SET YOUR GOALS

**GOAL SETTING IS CRUCIAL. IT IS IMPOSSIBLE TO REACH A GOAL IF YA DON'T SET IT!**

Complete this goal sheet to define goals for yourself. Celebrate your successes!  
Get a pedicure, take a vacation! You earned it!

### 1 MONTH GOAL

### 3 MONTH GOAL

### 1 YEAR GOAL

**Goal Date:**

**Date Acheived:**

When I reach this goal,  
I will reward myself with:

**Goal Date:**

**Date Acheived:**

When I reach this goal,  
I will reward myself with:

**Goal Date:**

**Date Acheived:**

When I reach this goal,  
I will reward myself with:

*Suggested Goals:*

- Earn First Fast Start Bonus
- Reach the Rank of Maiden
- Earn \$\_\_\_\_\_

*Suggested Goals:*

- Earn Third Fast Start Bonus
- \$ignificant \$ene\$eller
- Rank \_\_\_\_\_

*Suggested Goals:*

- SeneCar Qualified
- Ruby SeneSales or SeneSponsoring
- Rank \_\_\_\_\_

## Why do you want to be successful?

Is it for financial freedom for your family? To inspire other women? To pay debt? To live your dream and travel the world? To build a college fund for your children? Write here **WHY** you are going for it. Make it personal and remind yourself often. Nothing will stop you if your WHY is important to you <3

# Team Bombshell Beauties

## BUILD YOUR LIST

**BUILD A LIST OF 100 PEOPLE YOU THINK MAY LIKE SENEENCE PRODUCTS OR  
COULD BENEFIT FROM HAVING THEIR OWN BEAUTY BUSINESS!**

- |           |           |           |            |
|-----------|-----------|-----------|------------|
| 1. _____  | 26. _____ | 51. _____ | 76. _____  |
| 2. _____  | 27. _____ | 52. _____ | 77. _____  |
| 3. _____  | 28. _____ | 53. _____ | 78. _____  |
| 4. _____  | 29. _____ | 54. _____ | 79. _____  |
| 5. _____  | 30. _____ | 55. _____ | 80. _____  |
| 6. _____  | 31. _____ | 56. _____ | 81. _____  |
| 7. _____  | 32. _____ | 57. _____ | 82. _____  |
| 8. _____  | 33. _____ | 58. _____ | 83. _____  |
| 9. _____  | 34. _____ | 59. _____ | 84. _____  |
| 10. _____ | 35. _____ | 60. _____ | 85. _____  |
| 11. _____ | 36. _____ | 61. _____ | 86. _____  |
| 12. _____ | 37. _____ | 62. _____ | 87. _____  |
| 13. _____ | 38. _____ | 63. _____ | 88. _____  |
| 14. _____ | 39. _____ | 64. _____ | 89. _____  |
| 15. _____ | 40. _____ | 65. _____ | 90. _____  |
| 16. _____ | 41. _____ | 66. _____ | 91. _____  |
| 17. _____ | 42. _____ | 67. _____ | 92. _____  |
| 18. _____ | 43. _____ | 68. _____ | 93. _____  |
| 19. _____ | 44. _____ | 69. _____ | 94. _____  |
| 20. _____ | 45. _____ | 70. _____ | 95. _____  |
| 21. _____ | 46. _____ | 71. _____ | 96. _____  |
| 22. _____ | 47. _____ | 72. _____ | 97. _____  |
| 23. _____ | 48. _____ | 73. _____ | 98. _____  |
| 24. _____ | 49. _____ | 74. _____ | 99. _____  |
| 25. _____ | 50. _____ | 75. _____ | 100. _____ |

**REWARD YOURSELF WHEN YOU CHECK OFF 100!  
DON'T STOP THERE! ONCE YOU CONTACT THESE, CREATE ANOTHER LIST!**



# Team Bombshell Beauties

## MEMORY JOGGER

THINK YOU DON'T KNOW 100 PEOPLE?  
USE THIS LIST TO REMIND YOU OF PEOPLE YOU MAY HAVE FORGOTTEN TO PUT  
ON YOUR LIST

- |                       |                        |                                |                               |
|-----------------------|------------------------|--------------------------------|-------------------------------|
| Across the Street     | High Achievers         | Salon Owner/Runs a Beauty Shop | <b>CLUBS:</b>                 |
| Always Having Parties | High School            | School Principal               | Book Club                     |
| Ambitious             | High School Reunion    | School Reunions                | Golf Club or Group Lions Club |
| Apartment Manager     | High Self Esteem       | Seamstress                     | Rotary Club Toastmasters      |
| Art Instructor        | Hockey Team            | Secretary                      | YMCA                          |
| Attractive            | Holiday Card List      | Self-Motivated People          | YWCA                          |
| Bank Tellers          | Home Address Book      | Sells Business Clothes         |                               |
| Best Dressed          | In Another City        | Single Mom                     | <b>FAMILY:</b>                |
| Best Personality      | In Management          | Soccer Mom                     | Sister                        |
| Best Salesman         | Interior Decorator     | Daughter                       | Mother                        |
| Best Smile            | Just Had a Baby        | Spa or Health Club             | Aunts                         |
| Blonde Hair           | Just Married           | Speech Class                   | In-Laws                       |
| Boss                  | Librarian              | Step Children                  | Cousins                       |
| Boutique Owner        | Lifeguard              | Student                        | Nieces                        |
| Brunette              | Likes Cards            | Successful People              | Grandparents                  |
| Bus Driver            | Likes to Camp          | Teachable People               |                               |
| Cell Phone Contacts   | Likes to Debate        | Teachers                       | <b>WEDDING:</b>               |
| Choir                 | Likes to Play Sports   | Tells Jokes                    | Attended                      |
| Church                | Little League          | Thrifty                        | Bridesmaids                   |
| Coaches               | Lives on Same Street   | Track Team                     | Maid of Honor                 |
| Computer Tech         | Manicurist             | Twins                          | Photographer                  |
| Confident People      | Mail Carrier           | Uncles/Aunts                   |                               |
| Contractor            | Military               | Unemployed                     | <b>NETWORKING GROUPS:</b>     |
| Co-Worker             | Most Integrity         | University                     | Alumni Association            |
| Dance Class/Teacher   | Music Lessons          | Vacationed with                | Facebook                      |
| Day Care              | Music Teacher          | Veteran                        | LinkedIn                      |
| Does Odd Jobs         | Natural Leaders        | Waitress                       | Twitter                       |
| Dry Cleaners          | Office Manager         | Was in My Carpool              | Other Online Groups           |
| Editor                | Office Skills          | Web Designer                   |                               |
| Enthusiastic          | Optimistic             | Wedding List                   | <b>PEOPLE WHO:</b>            |
| Entrepreneurial       | Out of State           | Wedding Photographer           | Are Out of Work               |
| Esthetician           | Parent's Friends       | Where You Grew Up              | Are Self Employed             |
| Florist               | Pays Too Much in Taxes | Who You Call for Help          | Have Organizational Skills    |
| Former Boss           | Pilot/Airline Employee | Workout Partner                | Like a Challenge              |
| Former Church         | Plays Card Games       | Workaholic                     | Like Helping Charities        |
| Former Co-Worker      | Plays an Instrument    | Works a Second Job             | Love People                   |
| Former Roommate       | Police                 | Works for the City             | Love to Learn                 |
| Friends               | Positive Thinker       | Works for the Government       | Own a Small Business          |
| Goal-Oriented People  | Printer                | Works Nights                   | Want More for Family          |
| Golf Pro              | Public Speaking Skills | Works Shifts                   | Want to Retire                |
| Grocery Store         | Realtor                | Works Weekends                 | You enjoy being around        |
| Has Expensive Taste   | Recent Promotion       | Chiropractor                   | You want to grow with         |
|                       | Red Head               |                                |                               |

# Team Bombshell Beauties

## START TO SHARE!

### OK...TIME TO TALK TO THE PEOPLE YOU KNOW ABOUT YOUR NEW BIZ!

Now that you've got at least 100 people to share with, I suggest setting aside 10-15 minutes to Contact 10 a day from the list.

DON'T WAIT! No matter what anyone says, the fastest way to start making \$ and growing your business is to talk to the people that you already know.

**I KNOW!** For some reason, when we get started, fear sets in and sharing with the people in our life makes us nervous! I'm here to tell you, THIS PASSES and **I Promise** a "no thank you" never hurt anyone!

**DON'T STRESS:** Your goal isn't to sign them up or even necessarily "sell" to them, your goal is you **have them understand what you're up to** and to see your excitement about it! Just like if you were going to open a boutique, start doing hair, start a brick and mortar business, you'd let everyone know, right!? Otherwise how could they shop with you or use your service? **Same thing here!**

If they *see value* in what you're doing, great. If not, no big deal. You did your job and you should feel proud!

You'd be surprised how many people will come back to you later if they don't seem interested right away... But they won't have the opportunity to come back if they're never exposed TO WHAT YOU OFFER, right?

**Sooooo...** just share your excitement with them and let's get it over with! ;)

### HOW SHOULD I CONTACT THEM?

I recommend sticking with the contact method you most commonly use with them.

Think about it like this...if it is a friend you talk to almost every day on the phone, it may seem odd that you're messaging them on Facebook. Or for someone you *only* message on Facebook, it may seem odd you're calling them for the first time. Keep your relationship with that person in mind and go with the communication method you usually use with them!

### BUT WHAT DO I SAY?!

KEEP. IT. SIMPLE. YOU DO NOT NEED TO SHARE EVERY ASPECT OF THIS BUSINESS. REMEMBER, AT THIS POINT YOU'RE SIMPLY **SHARING** YOUR EXCITEMENT AND WHAT IT IS YOU'RE DOING. **BIG TIP: SHARING YOUR EXCITEMENT WITH THEM PERSONALLY IS THE WAY TO GO! TRY THINGS LIKE THIS BUT CUSTOMIZE TO YOUR PERSONALITY:**

Hey (**NAME**)! Okay, I HAD to contact you because I am so excited and I think you'll be excited for me too! I can't believe it, but I started my OWN business! I went crazy for this incredible cosmetic and skincare line, SO much so that I want to share it with everyone. Anyway...I think you'll really like the products and in case you know someone else who might, i'd love to give you more info. Could I drop off a catalog this afternoon?

(**NAME**)! Since you're my (**RELATIONSHIP**) and someone I know who believes in me, I wanted you to be one of the first to know that I have started my own business! I'm really excited to see where I can take it! I'm crazy about the cutting edge beauty products I'll be sharing and I'd love to see what you think about them. Are you free to try them out on (**DAY**) at (**TIME**)?

Hey (**NAME**)! Okay, I HAD to contact you because you are one of the first people that came to mind when I started my new business! I am SO excited and am going for it! The reason I thought of you is because (**CUSTOM...i.e. you're a beauty guru, you're a great business person, i know you love good products**). May I send you a catalog so I can see what you think?

**TIP: YOU CAN GET A LINK TO A DIGITAL BEAUTY BOOK IN THE SENEbiz APP OR HOME PAGE OF SENEENCE.COM FOR THOSE WHO ARE NOT LOCAL TO YOU.**

*Trust me, you've got this sister!*



# Team Bombshell Beauties

## CREATE YOUR BUSINESS SCHEDULE

Don't let being "BUSY" hold you back from reaching your goals! This worksheet will help you find time and also provides tips for profit-producing activities you can do with the time you've got!

Step 1: Fill in your existing obligations such as work and family obligations.  
Step 2: Highlight gaps of time 15 minutes or more. Find at least one gap a day

	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
6AM							
7AM							
8AM							
9AM							
10AM							
11AM							
12PM							
1PM							
2PM							
3PM							
4PM							
5PM							
6PM							

### EXAMPLES OF ACTIVITIES YOU CAN PUT INTO THE TIME SLOTS YOU HAVE FOUND

#### 15 MIN ACTIVITIES

- Contact 3 People to invite to an event, share the catalog or simply say hi to establish relationship.
- Follow up with customers from previous week. Check in on their products!
- Call a team member to see if she has any questions!

#### 30 MIN ACTIVITIES

- Message or Contact 10 new people to invite to an upcoming event or share info with them
- One on One Demo
- Potential Team Member Meeting
- Schedule posts for the rest of the week

#### 1 HOUR + ACTIVITIES

- One on One Demo
- Glamour Demo (home party)
- Go "WOW"ing somewhere public
- Education! Product Knowledge in back office, webinars, etc.
- Hop on SeneGence Webinar

#### "NO TIME" ACTIVITIES

- Wear the Products
- Wear stripes of products on your hand
- Carry Beauty Books
- Leave labeled beauty books
- Tell everyone you run into about it!
- Interact on Social Media
- Listen to webinar or training video while driving

# Team Bombshell Beauties

## GET \$330 WORTH OF FREE PRODUCT!

WOULD YOU LIKE \$330 IN FREE PRODUCT? OF COURSE YOU DO!

### Step #1 - Sell 6 LipSense Collections

#### TIPS FOR DOING THIS:

1. Go Live on your personal page and other social media sites to share how amazing LipSense is!
2. Wear the product on your lips and hand and show everyone!
3. Share in-stock colors and not limited editions so they're not gone by the time you order!
4. Text a video to your phone contacts (family, friends, etc.) and let them know you're ordering if they need to have this stuff like you do!
5. Don't stress about asking money before giving product. People do this EVERY time they order *anything* online.
6. Be open about letting them know when you're ordering and that you'll let them know as soon as it's in!
7. Don't have any LipSense to demo? Ask me or a SeneSister for a "wow" video you can save and share!
8. Invoice the customer for their product PLUS the sales tax for your state.



WOOHOO! YOU'LL HAVE COLLECTED \$330+TAX FROM YOUR CUSTOMERS

### Step #2 - Order

#### GO TO QUICK ORDER IN YOUR BACK OFFICE

1. Add the 6 collections your customers ordered to the cart.
2. Add \$330 retail worth of product (or 165pv) to the cart.
3. Since you are in your first 90 days, this will bring your discount to 50% off (IMPORTANT: at the bottom of your cart, by "PV" it should say at least 300 in order to get 50% off!

EXAMPLES OF 165PV FOR YOU, FOR FREE!



OR SOMETHING LIKE THIS



YOUR ORDER WILL COST \$330 + TAX WHICH YOU WILL HAVE COLLECTED FROM YOUR CUSTOMERS ALREADY!

### Step #3 - Celebrate!

1. Give your customers their products
2. You'll have happy customers :)
3. You will have \$330 product for YOURSELF, keep for Demoining or to RE-SELL for \$330 PURE PROFIT!

DO THIS 4 TIMES IN YOUR FIRST 30 DAYS TO GET YOUR FIRST JUMP START BONUS!

AGAIN IN 60 DAYS TO GET YOUR 2ND AND AGAIN IN YOUR FIRST 90 DAYS FOR A TOTAL OF \$1200 ADDITIONAL FREE PRODUCT!

WANT FREE SHIPPING? ADD 2 LIPSENSE GLOSSES (OR 20PV) TO YOUR CART FOR FREE SHIPPING (FREE AT 350PV)



# Team Bombshell Beauties

## CHEAT SHEET

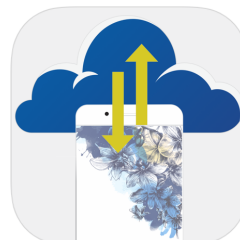
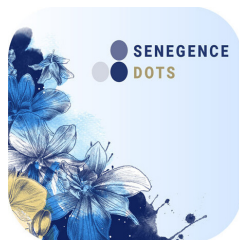
### WHAT DO I DO IF ...

Someone wants to see the products we sell?	Send them the link to your SeneSite, the link to the current Beauty Book (link on home page of SeneGence.com) or schedule an in person demo to give them a book & show them the products. <b>They can also download the SeneLook app to "try" from their phone!</b>
Someone wants to sign up?	Tell them to go to SeneGence.com, Click <b>Sign up now</b> and enter YOUR Distributor I.D. # (you'll have received this in a welcome email from SeneGence)
Someone signs up?	1. Add them to our team page. 2. Send them this packet. 3. Go through the check list on page 2 and encourage them each step!
I have a question?	Ask your sponsor! If she isn't sure, ask me! beautybytauni@gmail.com You can also ask on the team FB page!
I have a shipping or website issue/question?	Call SeneCare at (949) 860-1860 or use the SeneChat feature in the back office.
Someone wants to book a party?	Great! This is AWESOME! Don't panic! Find and secure a date and time (1.5 hour window) then watch <b>this video</b> .
A customer wants to return a product?	Login to your back office → Click "business" → Click "Product Returns" → Follow the steps.

### WHERE CAN I FIND ...

Photos of SeneGence Products	Back Office → Resources → Distributor Image Library
Marketing Materials & Flyers	Back Office → Resources → Marketing Materials OR the SeneBiz mobile app
Trainings (in person, product knowledge, etc.)	Back Office → Resources → Training
Forms (printable receipts, distributor applications, etc.)	Back Office → Business → Forms
Incentives & Bonus Programs Available	Back Office → Resources → Recognition Programs and Reports
Someone wants to book a party?	Great! This is AWESOME! Don't panic! Find and secure a date then watch <b>this video</b> .
A customer wants to return a product?	Login to your back office → Click "business" → Click "Product Returns" → Follow the steps.

### QUICK LINKS ...



SeneGence  
MyBackOffice